

Final Terms dated 19 January 2012

## **BNP PARIBAS FORTIS FUNDING**

*(incorporated as a société anonyme under the laws of the Grand Duchy of Luxembourg, having its registered office at 67, boulevard Grande-Duchesse Charlotte, L-1331 Luxembourg, Grand Duchy of Luxembourg and registered with the Luxembourg Registry of Commerce and Companies under No. B 24.784)*

**Issue of Minimum AUD 2,000,000 and Maximum AUD 200,000,000**  
**BBSW Floating Rate Note 2017**  
**(Commercial Name: BP2F AUD BBSW Floater Note 2017)**  
**Guaranteed by FORTIS BANK NV/SA**  
**under the EUR 30,000,000,000**  
**Euro Medium Term Note Programme**

The Base Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that, except as provided in sub-paragraph (ii) below, any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC) (each, a “**Relevant Member State**”) will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer of the Notes may only do so:

- (i) in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer; or
- (ii) in those Public Offer Jurisdictions mentioned in Paragraph 43 of Part A below, provided such person is one of the persons mentioned in Paragraph 39 or 40 of Part A below and that such offer is made during the Offer Period specified for such purposes therein.

Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances.

## **PART A – CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 17 June 2011 and the supplement to the Base Prospectus dated 6 January 2012 (together, the “**Base Prospectus**”) which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) (the “**Prospectus Directive**”). This document constitutes the Final Terms relating to the issue of Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented.

Full information on the Issuer and the Notes described herein is only available on the basis of a combination of these Final Terms and the Base Prospectus. The Base Prospectus and the Supplement are available for viewing at the website of the Luxembourg Stock Exchange ([www.bourse.lu](http://www.bourse.lu)) and copies may be obtained from BNP Paribas Fortis Funding at 67, boulevard Grande-Duchesse Charlotte, L-1331 Luxembourg, Grand Duchy of Luxembourg and Fortis Bank NV/SA at Montagne du Parc 3, B-1000 Brussels, the Fiscal Agent, BNP Paribas Securities Services, Luxembourg Branch at 33, rue de Gasperich, Howald, Hesperange, L-2085 Luxembourg, Grand Duchy of Luxembourg.

The applicable Final Terms (in the case of Notes listed on the Official List and admitted to trading on the Bourse de Luxembourg, which is the regulated market of the Luxembourg Stock Exchange (“**Luxembourg Regulated Market**”)) will be published on the website of the Luxembourg Stock Exchange ([www.bourse.lu](http://www.bourse.lu)) and copies may be obtained from the registered office of BNP Paribas Securities Services, Luxembourg Branch, 33, rue de Gasperich, Howald-Hesperange, L-2085 Luxembourg.

These Final Terms do not constitute, and may not be used for the purposes of, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such offer or solicitation, and no action is being taken to permit an offering of the Notes or the distribution of these Final Terms in any jurisdiction where such action is required.

An investment in the Notes involves certain risks. Prospective investors should carefully consider the risk factors included in the Base Prospectus and any complementary risk considerations included in these Final Terms prior to investing in the Notes. Each prospective investor should also carefully consider the tax considerations relating to the Notes included in the Base Prospectus and any other up-to-date tax considerations that would be relevant for such prospective investor.

Moreover, prospective investors and purchasers of Notes must inform themselves about all the relevant applicable and up-to-date restrictions, including but not limited to, selling and transfer restrictions relating to the Notes, prior to investing in the Notes.

In case of any doubt about the functioning of the Notes or about the risk involved in purchasing the Notes, prospective investors should consult a specialised financial advisor or abstain from investing. Each prospective purchaser of Notes must determine his investment decision based on its own independent review of the information included in the Base Prospectus and in this Final Terms.

1. (i) Issuer: BNP Paribas Fortis Funding (BP2F)
- (ii) Guarantor: Fortis Bank NV/SA
2. (i) Series Number: 748
- (ii) Tranche Number: 1
3. Currency or Currencies: Australian Dollars (“AUD”)
4. Form: Bearer Notes
5. Principal Amount:
  - (i) Series: Minimum AUD 2,000,000 and maximum AUD 200,000,000
  - (ii) Tranche: Minimum AUD 2,000,000 and maximum AUD 200,000,000
6. Issue Price: 101.25 per cent. of the Principal Amount of Tranche
7. Specified Denominations and Units:
  - (i) Specified Denomination(s): AUD 2,000
  - (ii) Calculation Amount: AUD 2,000
  - (iii) Trading in Units: Not Applicable
  - (iv) Minimum Trading Size: AUD 2,000
8. (i) Issue Date: 27 February 2012
- (ii) Interest Commencement Date: Issue Date
9. Maturity Date: The Interest Payment Date falling in or nearest to February 2017
10. Interest Basis: Max [5.50%, Min (8.00%, 3 Month AUD BBSW + 1.00%)] Floating Rate Notes  
*(further particulars specified below)*
11. Redemption Amount: Principal Amount  
*(further particulars specified below)*

12. Change of Interest or Redemption Amount: Not Applicable

13. Terms of redemption at the option of the Issuer/Noteholders or other Issuer's/Noteholders' option: Not Applicable

14. (i) Status of the Notes: Senior

(ii) Status of the Guarantee: Senior

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15. **Fixed Rate Note Provisions** Not Applicable

16. **Floating Rate Note Provisions** Applicable

(i) Interest Payment Date(s): Interest will be paid quarterly in arrears on 27 May, 27 August, 27 November and 27 February in each year, starting on 27 May 2012 and ending on 27 February 2017, each of such dates being subject to adjustment in accordance with the Following Business Day Convention for which the Relevant Business Day are Sydney and New York.

“**Interest Period Dates**” means 27 May, 27 August, 27 November and 27 February in each year, starting on 27 May 2012 and ending on 27 February 2017. The first Interest Period starts on 27 February 2012 and ends on 27 May 2012.

(ii) Interest Accrual Period: “**Interest Accrual Period**” means the period beginning on and including the Interest Commencement Date and ending on but excluding the first Interest Period Date and each successive period beginning on and including an Interest Period Date and ending on but excluding the next succeeding Interest Period Date.

(iii) Business Day Convention: Following Business Day Convention

(iv) Reference Banks: Not Applicable

(v) Spread (if applicable): Not Applicable

(vi) Spread Multiplier (if applicable): Not Applicable

(vii) Party responsible for calculating the Interest Rate(s) and Interest Amount(s) : Fortis Bank NV/SA

(viii) Relevant Time (if applicable): 10.10 Sydney time

(ix) Screen Rate Determination:

— Benchmark: 3 month AUD BBSW

— Interest Determination Date(s): The first day of each Interest Accrual Period except if such day is not a day on which Sydney is open for business.

In such case, the Interest Determination Date will be the first preceeding day on which Sydney is open for business.

— Relevant Screen Page: Reuters Screen BBSW

— Relevant Financial Centre: Sydney

- (x) ISDA Determination: Not Applicable
- (xi) Minimum Interest Rate: The Interest Rate shall be calculated on the basis of the following formula :  
Max [5.50%, Min (8.00%, 3 Month AUD BBSW + 1.00%)], leading to a Minimum Interest Rate of 5.50%
- (xii) Maximum Interest Rate: The Interest Rate shall be calculated on the basis of the following formula :  
Max [5.50%, Min (8.00%, 3 Month AUD BBSW + 1.00%)] leading to a Maximum Interest Rate of 8.00%.
- (xiii) Day Count Fraction: 30/360 unadjusted
- (xiv) Fall back provisions, rounding provisions, denominator and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions: Not Applicable

17. **Zero Coupon Note Provisions** Not Applicable

18. **Index-Linked Interest Note/Equity-Linked Interest Note/Fund-Linked Note/other variable-linked interest Note Provisions** Not Applicable

**PROVISIONS RELATING TO REDEMPTION**

19. **Redemption at the option of the Issuer or other Issuer's option** Not Applicable

20. **Redemption at the option of the Noteholder or other Noteholder's option** Not Applicable

21. **Final Redemption Amount of each Note** AUD 2,000 per Calculation Amount

Nevertheless, if at maturity a redemption in AUD is impossible or impracticable, Fortis Bank NV/SA acting as Calculation Agent will, in its sole and absolute discretion, but acting in a commercially reasonable manner, convert the Final Redemption Amount in euros that shall be due to the Noteholders.

**22. Redemption Amount**

- (i) Early redemption for taxation reasons and method of calculating the same (if required or if different from that set out in the Conditions): Applicable, the Conditions shall apply
  - (a) Redemption Amount of each Note payable on redemption: The Principal Amount of each Note
  - (b) Method of calculating (if required or if different from that set out in the Conditions): Not Applicable
- (ii) Early redemption on event of default and method of calculating the same (if required or if different): Applicable, the Conditions shall apply

from that set out in the Conditions):

Redemption Amount of each Note The Principal Amount of each Note payable on early redemption:

(iii) Early redemption for other reasons Not Applicable (*specify*) and/or the method of calculating the same (if required or if different from that set out in the Conditions):

(a) Redemption Amount of each Note payable on redemption: Not Applicable

(b) Method of calculating (if required or if different from that set out in the Conditions): Not Applicable

23. Instalment Date(s) (if applicable): Not Applicable

24. Instalment Amount(s) (if applicable): Not Applicable

25. Unmatured Coupons to become void upon early redemption: Applicable

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

26. Form of Notes: Bearer Notes:

Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note.

27. New Global Note: Applicable

28. Business Day Jurisdictions for Condition 6(g) and any special provisions relating to payment dates: Not Applicable

29. Talons to be attached to Notes and, if applicable, the number of Interest Payment Dates between the maturity of each Talon: No

30. Details relating to Redemption by Instalments: amount of each instalment, date on which each payment is to be made: Not Applicable

31. Consolidation provisions: Not Applicable

32. Exchange for Definitive Notes at the request of the holder at the expense of: the Holder (only in the circumstances foreseen in the Base Prospectus and as restricted by law)

33. Taxation: The provisions in Condition 7 of the Terms and Conditions of the Notes do apply

34. Other final terms: Not Applicable

#### **INDEX LINKED NOTE PROVISIONS**

35. **Index Linked Note Provisions** Not Applicable

#### **EQUITY LINKED NOTE PROVISIONS**

36. **Equity Linked Note Provisions** Not Applicable

#### **FUND-LINKED NOTE PROVISIONS**

37. **Fund-Linked Note Provisions:** Not Applicable

**CREDIT-LINKED NOTE PROVISIONS**

38. **Credit-Linked Note Provisions:** Not Applicable

**DISTRIBUTION**

39. (i) If syndicated, names of Managers: Not Applicable

(ii) Date of Subscription Agreement: Not Applicable

(iii) Stabilising Manager (if any): Not Applicable

40. If non-syndicated, name and address of relevant Dealer: Fortis Bank NV/SA, Montagne du Parc 3, 1000 Brussels

41. Total commission and concession: 1.25 per cent. of the Principal Amount of Tranche

**Commissions borne by the investor:**

Placement commission of 1.25% borne by the investor who is not a Qualified Investor (as defined under item 11(i) of Part B), not recurring, included in the Issue Price and thus payable in advance by the investor (private individual) to the Issuer who will retrocede this commission to BNP Paribas Fortis (in its capacity as distributor) on the Issue Date.

**Other commissions perceived by BNP Paribas Fortis, included in the value of the structured Note and thus included in the Issue Price:**

This is a recurrent commission, payable annually of maximum 1.00% pursuant to the distribution and promotion of the Notes.

42. Whether TEFRA D or TEFRA C rules applicable or TEFRA rules not applicable: TEFRA D

43. Non-Exempt Offer: An offer of the Notes may be made by the Dealer other than pursuant to Article 3(2) of the Prospectus Directive in Belgium and the Grand Duchy of Luxembourg (“**Public Offer Jurisdictions**”) during the period from 20 January 2012 at 9.00 am until 20 February 2012 at 4.00 pm (“**Offer Period**”). See further item 11 of Part B below.

44. Additional selling restrictions: Not Applicable

45. Delivery Agent: Not Applicable

**RESPONSIBILITY**

The Issuer and the Guarantor accept responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By:

By:

Signed on behalf of the Guarantor:

By:

By:

## PART B – OTHER INFORMATION

### 1. LISTING AND ADMISSION TO TRADING

- (i) Listing and admission to trading: Not Applicable
- (ii) Estimates of total expenses related to admission to trading: Not Applicable

### 2. RATINGS

Ratings: The Notes to be issued have been rated by the following credit rating agencies:

S & P: AA- (Credit Watch Negative)

Moody's: A1 (Negative Outlook)

Fitch: A (Stable Outlook)

The meaning of the ratings are included in the Supplement to the Base Prospectus.

the above mentioned ratings are the credit ratings assigned to the Programme: Yes

the above mentioned ratings are specific credit ratings only assigned to this Tranche of Notes: No

### 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE OFFER

Save as disclosed in "Plan of Distribution", so far as the Issuer and the Guarantor are aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

- (i) Reasons for the offer: See "Use of Proceeds" wording in Base Prospectus
- (ii) Estimated net proceeds: 100% of the Principal Nominal Amount
- (iii) Estimated total expenses: None

5. *Fixed Rate Notes only* — **YIELD**: Not Applicable

6. *Floating Rate Notes only* — **HISTORIC INTEREST RATES**

Details of historic 3 Month AUD BBSW rates can be obtained from Reuters Screen BBSW.

The value of the Underlying can be found on the following website:  
<http://www.afma.com.au/data/bbsw.html>

The Issuer won't publish any post issuance information on the Notes or on the Underlying.

7. Index-linked or other variable-linked Notes only — **PERFORMANCE OF INDEX/SHARE(S)/FUND INTEREST(S)/FORMULA/OTHER VARIABLE, – EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE UNDERLYING (TO BE INCLUDED FOR DERIVATIVE SECURITIES TO WHICH ANNEX XII TO THE PROSPECTIVE DIRECTIVE REGULATIONS APPLIES)**

Not Applicable

8. *Dual Currency Notes only* — **PERFORMANCE OF RATE[S] OF EXCHANGE AND EXPLANATION OF EFFECT ON VALUE OF INVESTMENT**



Not Applicable

**9. Derivatives only – OTHER INFORMATION CONCERNING THE SECURITIES TO BE OFFERED**

Not applicable

**10. OPERATIONAL INFORMATION**

- (i) ISIN Code: XS0731078142
- (ii) Common Code: 073107814
- (iii) Intended to be held in a manner which would allow Eurosystem eligibility: No
- (iv) X/N Note intended to be held in a manner which would allow Eurosystem eligibility<sup>1</sup>: Not Applicable
- (v) Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking Société Anonyme and the relevant identification number(s): Not Applicable
- (vi) Delivery: Delivery against payment
- (vii) Names and addresses of additional Paying Agent(s) (if any): Not Applicable
- (viii) Name and address of Calculation Agent: Fortis Bank SA/NV, Montagne du Parc 3, 1000 Brussels
- (x) Total amount of the offer: Minimum AUD 2,000,000 and maximum AUD 200,000,000
- (xi) An offer to the public: An offer to the public will be made in Belgium and the Grand Duchy of Luxembourg from (and including) 20 January 2012 at 9.00 am to (and including) 20 February 2012 at 4.00 pm, subject to an early termination of the subscription period – see item 11(iv) of Part B below.

**11. TERMS AND CONDITIONS OF THE OFFER**

- (i) Offer Price:

The investors who are not Qualified Investors (as defined in the Prospectus Law<sup>2</sup>) will pay the Issue Price that includes a commission (see item 41 of Part A.)

The Qualified Investors will pay the Issue price of the Principal Amount of Notes they have purchased less a discount, such resulting price being subject to change during the Offer Period based among others on (i) the evolution of the credit quality of the Issuer (credit spread), (ii) the evolution of interest rates, (iii) the success (or lack of success) of the placement of the Notes, and (iv) the amount of Notes purchased by an investor, each as determined

<sup>1</sup> Only applicable in relation to X/N Notes issued by Fortis Bank NV/SA

<sup>2</sup> Loi relative aux offres publiques d'instruments de placement et aux admissions d'instruments de placement à la négociation sur des marchés réglementés du 16 juin 2006/ Wet op de openbare aanbieding van beleggingsinstrumenten en de toelating van beleggingsinstrumenten tot de verhandeling op een gereglemeerde markt van 16 juni 2006.

by the Dealer in its sole discretion.

- (ii) Conditions to which the offer is subject:

The Issuer or the Guarantor reserves the right to withdraw the present offer, if the minimum amount is not placed or if there are market or other disruptions not enabling a smooth settlement of the Notes, as determined by the Issuer or the Guarantor in its sole discretion.

Moreover, the offer of the Notes is subject to the following conditions:

- there has been no such a change in national or international financial, political or economic conditions or currency exchange rates or exchange controls as would in the view of the Issuer or the Dealer be likely to prejudice materially the success of the offering and distribution of the Notes or dealings in the Notes in the secondary market; and

- there has been no adverse change, financial or otherwise in the condition or general affairs of the Issuer and/or the Guarantor as determined by the Dealer in its sole discretion.

- (iii) Description of the application process: An offer to the public will be made in Belgium and the Grand Duchy of Luxembourg from (and including) 20 January 2012 at 9.00 a.m. to (and including) 20 February 2012 at 4.00 p.m. (Brussels time) subject to any early closing of the Offer Period.

- (iv) Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

In case of early termination of the subscription period due to oversubscription or to changes in market conditions as determined by the Dealer or the Issuer in its sole discretion, allotment of the Notes will be made based on objective allotment criteria according to which the subscriptions will be served in the chronological order of their receipt by the Dealer and, if required, the last subscription will be reduced in order to correspond with the total amount of Notes that will be issued. Any payments made in connection with the subscription of Notes and not allotted will be redeemed within 7 Brussels Business Days (i.e., days on which banks are open for general business in Brussels) after the date of payment and the holders thereof shall not be entitled to any interest in respect of such payments.

By subscribing to or otherwise acquiring the Notes, the holders of the Notes are deemed to have knowledge of all the Terms and Conditions of the Notes and to accept the said Terms and Conditions.

- (v) Details of the minimum and/or maximum amount of application: Total amount of the offer: Minimum AUD 2,000,000 and maximum AUD 200,000,000.

The criteria in accordance with which the final aggregate nominal amount of the Notes will be determined by the Issuer are the following: (i) the funding needs of the Issuer, which could evolve during the Offer Period for the Notes, and which may also depend on the funding needs of the entity

to which the Issuer will lend the proceeds of the Notes (ii) the levels of the interest rates and the credit spread of the Issuer and of the Guarantor on a daily basis, (iii) the level of demand from investors for the Notes as observed by the Dealer on a daily basis, (iv) the occurrence or not of certain events during the Offer Period of the Notes giving the possibility to the Issuer and/or the Dealer to early terminate the Offer Period or not to proceed with the offer and the issue in accordance with section "Conditions to which the offer is subject" and (v) the fact that the Notes, if issued, will have a minimum aggregate amount of AUD 2,000,000. The final aggregate nominal amount shall be published as soon as possible after the end (or the early closing) of the Offer Period on the following website [www.bnpparibasfortis.be/emissions](http://www.bnpparibasfortis.be/emissions).

Minimum subscription amount per investor: AUD 2,000

Nevertheless, the Issuer reserves the right to modify the total aggregate nominal amount of the Notes to which investors can subscribe, to close earlier the subscription period and to cancel the planned issue, being understood that in the later case no Notes will be issued. Such an event will be published in the same way the Final Terms and the Base Prospectus will be published in relation to the Notes and, in case of Notes which are admitted to listing on the official list and to trading on the regulated market of the Luxembourg Stock Exchange (so long as such Notes are admitted to listing on the official list and to trading on the regulated market of the Luxembourg Stock Exchange and the rules and regulations of that exchange so require), on the website of the Luxembourg Stock Exchange.

- (vi) Details of the method and time limits for paying up and delivering the Notes: Payment of the Notes must be received at the latest on or before the Issue Date by debit of a cash account.

The delivery of the Notes will take place as described in the Base Prospectus and this Final Terms. On or about the Issue Date, the relevant securities account of each Noteholder will be credited of the relevant amount of Notes purchased.

- (vii) Manner in and date on which results of the offer are to be made to the public: The results of the offer of the Notes will be published as soon as possible on the website [www.bnpparibasfortis.be/emissions](http://www.bnpparibasfortis.be/emissions)

- (viii) Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised: Not Applicable

- (ix) Categories of potential investors to which the Notes are offered and whether tranche(s) have been reserved for certain countries: See item 7(iii).

- (x) Process for notification to applicants: The Noteholders will be directly notified of the

of the amount allotted and the number of Notes which has been allotted to them as indication whether dealing may begin soon as possible after the Issue Date (See also before notification is made; above the manner and date in which results of the offer are to be made public).

- (xi) Amount of any expenses and taxes specifically charged to the subscriber or purchaser:
- A. Placement, selling and distribution commissions
    - (i) Placement commission: see Part A item 41.
    - (ii) The subscribers who are Qualified Investors may bear (if any) a selling and distribution commission included in the Offer Price (see item 11 (i) of the Part B)
  - B. Legal, administrative and other costs relating to the issue of the Notes and amounting to minimum EUR 0 (these costs, if any, are included in the pricing of the Notes);
  - C. Costs for the subscribers relating to holding of the Notes on a securities account: free of charge at Fortis Bank NV/SA
  - D. Financial service: free of charge at Fortis Bank NV/SA .
- (xii) Name(s) and address(es), to the extent known to the Issuer, of the placers in Brussels the various countries where the offer takes place.