



**BNP PARIBAS FORTIS**  
**PRIVATE BANKING**

Welcome  
to BNP Paribas  
Fortis Private Bank



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Our relationship with you is based on **confidence** and **transparency**

## Your solid partner, in a changing world

Everyone's wealth is unique... starting with yours. That's why, here at BNP Paribas Fortis Private Banking, we are committed to providing you with made-to-measure, professional assistance regarding all aspects of its management and development. Whether engaged in movable assets or real estate, national or international, we do our utmost to give you optimum protection, allowing your wealth to grow, and to advise you on the best way to pass it on to the next generation.

For this reason, Private Banking's Overall Asset Management Approach starts with listening carefully. Your point of view on the subject, your projects and your strategy are in fact the most important elements in the optimum structuring and management of your assets. Our Private Bankers will be happy to give you further details on the subject. Even if you are not yet one of our customers. If this is the case, please do get in touch with us for an initial meeting. This does not commit you to anything. On page 7, you will find the contact details of our 37 Private Banking centres.

Providing relevant, objective and up-to-date information is also of paramount importance in the relationship we have with our customers. To do so, our experts monitor the economic and financial climate throughout the world. They then report back to our private bankers, our Invest News monthly bulletin, the Vision magazine and a specific website which is constantly updated.

You will see it with ease: our relationship with you is based on confidence and transparency. It is a lasting relationship that maintains the link with your family. Today and tomorrow. With you and future generations. Together, we establish an efficient management strategy that meets your needs and evolves at your pace. In a complex financial world, a comprehensive approach to your wealth is vital. BNP Paribas Fortis Private Banking guarantees it for you. In parallel, we attach great importance to ethics and social commitment. Doing business in a socially responsible way is an essential foundation for our general business policy.

Kind regards,

Stéphane Vermeire  
general manager BNP Paribas Fortis Private Banking

# Your wealth is unique, it is the story of your life

## Together, we write your future

Everyone's wealth is unique. It tells its own story.

Your wealth is perhaps a family legacy about which you care deeply and wish, in turn, to bequeath to your descendants. Or maybe it is the fruit of a keen business mind? It does not matter. Your wealth is special. This goes without saying. It is a reflection of your life.

Your wealth thus deserves a consistent approach and optimal management. It is the only way to obtain an optimal return from it and bring it to bear fruit. BNP Paribas Fortis Private Banking is the ideal partner to help you manage your efforts, aiming to structure your wealth. A fully balanced wealth structure. You can rely on our expertise, vast experience and our tailor-made formulae.

Would you like to be involved in every investment decision? Would you like to delegate the entire management of your portfolio? Would you prefer to combine these two options? It is up to you to choose.

Whatever your aims or decision, BNP Paribas Fortis Private Banking shall be there for you. Together, we can write the future of your wealth. With full knowledge of all relevant aspects.

# Your partner, through the channel that suits you

**Your private banker who knows you personally** and meets with you in your local Private Banking Centre or at your home:

- 36 Private Banking Centres
- 28 Business Centres for business operators
- the largest branch network in Belgium
- online apps for banking and investments.

**Your private banker *by James*** **Your private banker**, who knows you personally and whom you contact when it suits you thanks to maximum availability:

- Your private banker available when needed
- Greater accessibility: from 7am to 10pm Monday to Friday and 9am to 5pm on Saturdays
- Using the latest tools (real-time consultation of your assets, transactional tools, web conferences).

**A local and international network** for your company:

- 184,000 employees
- Active in 75 countries
- Important presence in North America, Asia, the Mediterranean and Central Europe.

By opting for BNP Paribas Fortis Private Banking, you are joining a solid operator with an international scope.

# Confidence and attentiveness are cornerstones of a lasting relationship

We are building tomorrow today.

Your future is worth being safeguarded by a Private Bank that can make all the difference.

We can make your wealth bear fruit worldwide, while respecting your profile. Our horizon does not stop at today. BNP Paribas Fortis Private Banking prepares for what tomorrow shall bring every day. With us, your wealth is in good hands. You can rely on the expertise of our solid team, which shall prepare for your wealth strategy, constantly evolving, at your side.

Your wealth deserves a personalised approach

Confidence and attentiveness are cornerstones of a lasting relationship.

Your private banker is your favoured contact, your person of trust. He or she is there to listen to you, understand your objectives and define your sensitivity to risk. He or she is always there for you and prepares a wealth strategy tailored to your legal, tax and financial situation. Your private banker accompanies you, day to day, and carefully chooses the products and services that maximise the value of your wealth.

We move mountains to win your confidence

Your trust is the cornerstone of our relationship. We commit ourselves to maintaining a transparent relationship with you. Ethical and well thought out operations cement our business philosophy. In a changing world, your private banker is your solid partner. He or she takes your interests to heart and is at your side in all key moments of your life. Your private banker is an expert. He or she gives you well-informed advice. You can thus tailor your wealth strategy to your changing world.

Tailor-made solutions

BNP Paribas Fortis is your solid partner in a changing world. Together, we can safeguard your future. Private Banking opts for an innovative, personalised approach to managing your assets and liabilities.

BNP Paribas Fortis Private Banking has solutions for:

- **your wealth**, safeguarding the balance of your wealth structure:
  - advice for planning and optimising your wealth and tax situation;
  - solutions in line with your personal profile and residence (nationally/abroad);
  - current management services.
- **your investments**, while optimising your benefits thanks to calculated risks:
  - modulated asset management. From delegation to advisory management, or a combination of the two. As you wish;
  - a full product mix. Traditional to innovative: management mandates, funds, structured products, alternative investments, life insurances, etc.
- **financing** while increasing your financial weight:
  - Solutions tailor-made to your financing requirements, for your plans and personal and professional investments;
  - Innovative solutions that optimise your financial investments.

As a BNP Paribas Fortis Private Banking client, you can always count on the expertise of your private banker and all the know-how of the Group: real-estate management, financing and investment, insurance, asset management, etc.

## Wealth Management

|   |                                   |  |                 |
|---|-----------------------------------|--|-----------------|
| Wealth Management Vlaanderen            | Ludo Kustermans                   | Jan Van Rijswijcklaan 162, 2020 Antwerpen                  | +32 3 204 58 50 |
| Wealth Management Brussels and Wallonie | Didier de Crombrugge de Looringhe | Louis Schmidllaan/Boulevard Louis Schmidt 2, 1040 Brussels | +32 2 565 92 72 |
| Wealth Management French Desk           | Didier de Crombrugge de Looringhe | Louis Schmidllaan/Boulevard Louis Schmidt 2, 1040 Brussels | +32 2 565 92 72 |

## Private Banking

|  |           |  |                 |
|--|-----------|--|-----------------|
| Private Banking Centre <i>by James</i> | Ann Cammu |  | +32 2 433 40 51 |
|--|-----------|--|-----------------|

### WALLONIE

| Region Hainaut                          | Bernard Delfosse        |  |                 |
|---|-------------------------|--|-----------------|
| Private Banking Centre Charleroi        | Peter Fradera           | Boulevard Joseph Tirou 100, 6000 Charleroi | +32 71 20 31 81 |
| Private Banking Centre Tournai          | Christophe Vandebussche | Rue Royale 77-83, 7500 Tournai             | +32 69 25 45 31 |
| Private Banking Centre Mons             | Christian Compère       | Avenue Frère Orban 9, 7000 Mons            | +32 65 40 73 21 |
| Region Brabant Wallon-Namur-Luxembourg  | Bernard Delfosse        |  |                 |
| Private Banking Centre Waterloo         | Nicoletta Di Zinno      | Drève Richelle 161 BL A, 1410 Waterloo     | +32 2 352 32 61 |
| Private Banking Centre Wavre            | Cédric Van Waes         | Place Alphonse Bosch 20, 1300 Wavre        | +32 10 23 74 90 |
| Private Banking Centre Namur            | Olivier Keuller         | Rue du Fort d'Andoy 3, 5100 Wierde         | +32 81 25 48 91 |
| Private Banking Centre Arlon            | Baudouin Marot          | Rue Paul Reuter 1, 6700 Arlon              | +32 63 21 33 41 |
| Region Liège                            | Bernard Delfosse        |  |                 |
| Private Banking Centre Liège            | Ludovic François        | Place Xavier Neujean 8 - 10, 4000 Liège    | +32 4 220 40 80 |
| Private Banking Centre Verviers - Eupen | Jean Pirotton           | Avenue du Chêne 116B, 4802 Verviers        | +32 87 21 75 62 |

### BRUSSELS

| Region Brussels                       | Olivier Deweck   |   |                 |
|---------------------------------------|------------------|---|-----------------|
| Private Banking Centre Brussels North | Philippe Masson  | Keizer Karellaan/Avenue Charles Quint 584, 1082 Brussels    | +32 2 481 03 40 |
| Private Banking Centre Brussels City  | Pierre Davin     | Louis Schmidllaan/Boulevard Louis Schmidt 2, 1040 Brussels  | +32 2 312 29 81 |
| Private Banking Centre Brussels South | Nicolas Rubbers  | Waterloosesteenweg/Chaussée de Waterloo 1135, 1180 Brussels | +32 2 373 96 10 |
| Private Banking Centre Brussels East  | Mariline Gillain | Tervurenlaan/Av. de Tervuren 286, 1150 Brussels             | +32 2 312 47 81 |

### FLANDRES

| Region Antwerpen                          | Mark Van Giel        |   |                                    |
|---|----------------------|---|------------------------------------|
| Private Banking Centre Antwerpen          | Chantal Van Sande    | Jan Van Rijswijcklaan 162, 2020 Antwerpen                             | +32 3 204 58 21                    |
| Private Banking Centre Mechelen - Lier    | Peter Van Der Vekens | Hoogveldweg 155 Bus 1, 2500 Lier<br>Van Benedenlaan 26, 2800 Mechelen | +32 3 491 92 50<br>+32 15 40 93 51 |
| Private Banking Centre Kempen             | Kathy Mertens        | Everdongenlaan 19, 2300 Turnhout                                      | +32 14 40 05 21                    |
| Private Banking Centre Antwerpen Noord    | Stefan Billiau       | Braamstraat 103, 2900 Schoten   | +32 3 680 03 91                    |
| Region Oost-Vlaanderen                    | Hilde De Troyer      |   |                                    |
| Private Banking Centre Aalst              | Dirk Decuyper        | Korte Keppestraat 9, 9320 Erembodegem                                 | +32 53 73 75 61                    |
| Private Banking Centre Gent - Kouter      | Wim Gevaert          | Kouter 6, 9000 Gent   | +32 9 264 27 41                    |
| Private Banking Centre Gent - Regio       | Philippe Destoop     | Kouter 6, 9000 Gent   | +32 9 264 28 61                    |
| Private Banking Centre Sint-Niklaas       | Jens Van de Gucht    | Houtbriel 7, 9100 Sint-Niklaas  | +32 3 780 05 21                    |
| Region Limburg                            | Mark Van Giel        |   |                                    |
| Private Banking Centre Hasselt            | Sven Jorissen        | Ridder Portmansstraat 1, 3500 Hasselt                                 | +32 11 24 56 71                    |
| Private Banking Centre N-O Limburg        | Nancy Daels          | Astridlaan 278, 3900 Overpelt   | +32 11 66 02 20                    |
| Region Vlaams Brabant                     | Mark Van Giel        |   |                                    |
| Private Banking Centre Leuven             | Ine Vekemans         | Vital Decosterstraat 42, 3000 Leuven                                  | +32 16 31 22 01                    |
| Private Banking Centre Hageland           | Bart De Geyter       | Grote Markt 15, 3300 Tienen   | +32 16 80 55 91                    |
| Private Banking Centre Periferie          | Jean Groessens       | Koningin Astridlaan 166, 1780 Wemmel                                  | +32 2 462 34 91                    |
| Private Banking Centre Sint-Genesius Rode | Johan Raes           | Waterloosesteenweg 200, 1640 Sint-Genesius-Rode                       | +32 2 363 35 31                    |
| Region West-Vlaanderen                    | Hilde De Troyer      |   |                                    |
| Private Banking Centre Brugge - Knokke    | Patty Terryn         | Vlamingstraat 78, 8000 Brugge<br>Lippenslaan 105, 8300 Knokke         | +32 50 44 15 31<br>+32 50 63 06 70 |
| Private Banking Centre Oostende           | Jan Van Eechoute     | Vijverstraat 47, 8400 Oostende  | +32 59 29 53 51                    |
| Private Banking Centre Roeselare          | Sophie Buysse        | Kwadestraat 153 Bus 4.4, 8800 Roeselare                               | +32 51 26 56 11                    |
| Private Banking Centre Kortrijk           | Hilde T'Joens        | Waterpoort 1, 8500 Kortrijk   | +32 56 23 65 11                    |

Obtain further information on Private Banking by visiting [www.bnpparibasfortis.be/privatebanking](http://www.bnpparibasfortis.be/privatebanking)



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**Responsible Editor**

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